Personal Development Plan (PDP)

**Name:**

**Course: ESP 252**

Every entrepreneurial leader has a personal development plan. The plan’s purpose is to continue building on your strengths while you recognize and start working on your opportunities (weaknesses). Both are important. Allocate time to review the following documents – Disc Profile, LPI, Person Vision and Values Statement. Following this review, identify two strengths and two opportunities. These strengths and opportunities should reflect your reality. Also, identify and commit to two action items for each strength and each opportunity. An action item is defined as a specific activity (a commitment) that will enhance the strength and improve the opportunity. Also, explain the action item. Why have I chosen this action item. This is a document that will be used for a coaching session. In summary, your PDP will identify two strengths and two opportunities strength with two action items for each.

**Strengths:**

1. Being Spontaneous

* Don’t doubt gut for impulse decisions
* Silence VOJ by questioning it “what do I have to lose?” 🡪 if it doesn’t work out at least I tried

2. Positive Motivation to others

* Continue to be the peacemaker while offering up my own ideas in the brainstorming of problems
* Lessen m sense of humor to be taken more seriously

**Opportunities:**

**1. Time Management and Planning**

* I will look ahead in my planner at least one month in advance to mentally prepare for my upcoming obligations
* I will allow more time for more challenging tasks while also keeping track of time left to allocate elsewhere

2. Be more attentive and a better listener

* Talk less and listen more🡪 have less of a selective hearing. Drop my phone and actually listen in 100% into what people are saying without getting distracted
* Consider and evaluate ideas from others more and tweak them into my own before completely discrediting them as not my own. Use the scamper tool!