**LPI**

To what extent do you typically engage in the following behaviors? Choose the number that best applies to each statement and record it in the blank to the left of the statement.

1 2 3 4 5 6 7 8 9 10

Almost Rarely Seldom Once Occasionally Sometimes Fairly usually Very Almost

Never in a while Often Frequently Always

\_\_\_7\_\_\_ 1. foster cooperative rather than competitive relationships

among people I work with.

\_\_\_\_6\_\_\_ 2. I talk about future trends that will influence how our work gets done.

\_\_\_\_6\_\_\_ 4. I set a personal example of what I expect of others.

\_\_\_8\_\_\_\_\_5. I praise people for a job well done.

\_\_\_\_\_8\_\_\_6. I actively listen to diverse points of view.

\_\_\_7\_\_ 7. I describe a compelling picture of what our future could be like.

\_\_\_\_\_8\_\_ 9. I spend time and energy on making certain that the people I work with adhere to the principles and standards that we have agreed on.

\_\_\_9\_\_\_\_ 10. I make it a point to let people know about my confidence in their abilities.

\_\_\_\_\_\_10\_\_ 11. I treat others with dignity and respect.

\_\_\_5\_\_ 12. I appeal to others to share an exciting dream of the future.

\_\_\_\_6\_\_\_ 14. I follow through on the promises and commitments that I make.

\_\_\_\_4\_\_\_\_15. I make sure that people are creatively rewarded for their contributions to the

success of our projects.

\_\_\_\_\_\_8\_\_ 16. I support the decisions that other people in our organization make

on their own.

\_\_\_7\_\_ 17. I show others how their long-term interests can be realized by enlisting in a common vision.

\_\_\_\_\_7\_\_ 19. I am clear about my philosophy of leadership.

\_\_\_\_4\_\_\_\_ 20.I publicly recognize people who exemplify commitment to shared values.

\_\_\_\_7\_\_\_\_ 21. I give others a great deal of freedom and choice in deciding how

to do their work.

\_\_\_8\_\_ 22. I am contagiously enthusiastic and positive about future possibilities.

\_\_\_\_\_5\_\_ 24. I make certain that we set achievable goals, make concrete plan, and establish measurable milestones for the projects and programs that we work on.

\_\_\_\_7\_\_\_\_25. I find ways to celebrate accomplishments.

\_\_\_\_4\_\_\_\_ 26. I provide opportunities for others to take on leadership responsibilities.

\_\_\_\_6\_ 27. I speak with conviction about the higher meaning and purpose of our work.

\_\_\_\_\_5\_\_ 29. I make progress toward goals one step at a time.

\_\_\_\_\_8\_\_\_ 30. I give the members of the team lots of appreciation and support for their

contributions.